INTERIM REPORT

OCTOBER – DECEMBER 2018

Clavister develops, produces and sells cybersecurity solutions. The company was founded in 1997 and has its headquarters in Örnsköldsvik, Sweden. Clavister's solutions are based on proprietary and innovative software with market leading performance. Proprietary software provides solid gross margins and price competitiveness, especially in mission critical business applications.

October - December 2018

- Order intake for the quarter increased by 13% and amounted to 39.0 (34.4) MSEK.
- Revenues amounted to 31.1 (34.4) MSEK.
- Gross profits amounted to 22.1 (26.6) MSEK, equal to a Gross margin of 71 (77)%.

The IFRS 15 implementation from January 1, 2018 has negatively affected this quarter's revenues and gross profits by - 6.3 MSEK. The corresponding 2017 figures have not been restated.

- EBITDA amounted to -8.8 (-10.9) MSEK.
- EBIT amounted to -22.3 (-18.7) MSEK.
- Result after financial items for the period amounted to -29.7 (-21.1) MSEK.
- Earnings per share amounted to -1.23 (-0.75) SEK.
- Cash by the end of the period was 82.2 (26.5) MSEK.

January - December 2018

- Order intake increased by 20% and amounted to 120.2 (100.2) MSEK.
- Revenues amounted 111.5 (100.2) MSEK.
- Gross profits amounted to 85.1 (77.5) MSEK, equal to a Gross margin of 76 (77)%.

The IFRS 15 implementation from January 1, 2018 has negatively affected this year's revenues and gross profits by - 8.8 MSEK. The corresponding 2017 figures have not been restated.

- EBITDA amounted to -54.1 (-53.7) MSEK.
- EBIT amounted to -89.9 (-76.9) MSEK.
- Result after financial items amounted to -117.5 (-83.6) MSEK.
- Earnings per share amounted to -5.18 (-2.87) SEK.
- The Board of Directors proposes to the Annual General Meeting that no dividend be paid for the 2018 fiscal year.

Comments by the President and CEO

I am delighted to summarize our last quarter of 2018 as well as the first full year of our five-year growth plan. The order intake for the fourth quarter amounted to 39 MSEK, a new high-water mark for Clavister, growing from 34 MSEK the corresponding quarter in 2017, which was already, back then, the strongest quarter in our history. The full year of 2018 provided an order intake amounting to 120 MSEK, versus 100 MSEK for full year 2017; yet another record. EBITDA for the quarter amounted to -8.8 MSEK, in line with our expectations.

When we ended 2017, we had just initiated the transition of Clavister from a highly competent organization technically to a market-driven business with strong growth as our primary objective. With over 500 MSEK of historical R&D investments into our software platforms and having successfully attracted a multitude of high-profile customers across many geographies and segments, we were confident that we possess the compelling technology and competence that allows our business to scale substantially.

Our journey in 2018 was essentially to scale our business by executing diligently on the growth plan we had set out for ourselves. One of the key elements in our plan was an increased focus, in both product development and geographic coverage. As a consequence, we redirected resources which were earlier scattered around the globe, into sales and marketing capabilities in a few, select markets. Another important element of our business transformation was the build-up of a much stronger marketing and product management function with the ability to support and enable our sales teams and our channel partners as they continue to build a stronger business pipeline.

If I were to pick a few highlights from the year passed, I would first and foremost highlight very strong order intake growth in the Nordics (+35% Y/Y) and in Germany (+62% Y/Y), two markets where we have deliberately focused our go-to-market efforts. For me, this is a clear proof-point that our go-to-market strategy is bearing fruit and it convinces me that our business can and will continue to scale as we add sales and marketing resources in key geographies.

An important lesson from the year is with respect to the long lead-times for businesses embracing new and disruptive technology. We have seen this particularly within the Communication Service Provider segment, where our initial customer wins from 2017 are deploying their networks only now in 2019. Nonetheless, I am proud to look back on the fact that we have, in the relatively short period of time, won close to twenty contracts through our telco channel partners. I remain confident that those operator customers, and the ones we will continue to add to our portfolio, will become important business drivers for Clavister in the future.

The extension of our sales and marketing capabilities has carried a high cost base for the full year 2018 compared to 2017. The recruitment of new staff was mainly conducted during the first half year, with some ten people starting their employments during the third quarter. The full cost effect of the expansion is therefore visible only now in the fourth quarter, where the operating expenses amounted to 42.5 MSEK. My assessment is that we will not see any significant net increase in staff until we reach a positive EBITDA.

Finally, our customer satisfaction ratings continue to impress; in our latest customer satisfaction poll, 97% of the several hundreds of respondents would recommend Clavister to their business peers. For me, this is the most gratifying feedback of all and a tribute to our support and engineering teams providing products and services which as well above the industry standard.

My most important objective for 2019 is to accelerate our sales growth as an effect of our investments in 2018. I would like to see us substantially outperform the underlying market growth in our focus markets, implying that we will grow our market share. This, in combination with proper cost management, would mean us taking clear steps towards profitability, and I hope you as shareholder will continue with us on this journey.

John Vestberg,
President and CEO

Sales and Order Intake

Clavister reports sales development expressed as **order intake**, as it provides a transparent view of Clavister's growth.

Summary of Order Intake (TSEK)	Oct - Dec 2018	Oct - Dec 2017	Oct - Dec Variance (%)	Jan - Dec 2018	Jan - Dec 2017	Jan - Dec Variance (%)
Focus Markets:						
Nordics	21 391	15 566	37%	54 547	40 371	35%
DACH	5 055	3 450	47%	15 034	9 264	62%
Japan	902	1 151	neg.	7 959	7 729	3%
Other Markets:						
Italy	1 261	2 945	neg.	3 097	4 486	neg.
China and South East Asia	3 602	4 775	neg.	10 605	11 774	neg.
Rest of the World	5 709	4 813	19%	22 964	19 694	17%
Communication Service Providers	1 101	1 714	neg.	5 983	6 887	neg.
Total Order Intake	**39 021**	**34 414**	**13%**	**120 189**	**100 206**	**20%**

The fourth quarter represented an all-time high total order intake of 39 MSEK; a 13% growth compared to the corresponding quarter last year. The order intake for the full year of 2018 amounted to 120 MSEK, corresponding to an annual growth rate of 20%.

Clavister's three focus markets grew their relative share and accounted for 70 (59)% of Clavister's total order intake during the last quarter. For the full year, Clavister's focus market ratio amounted to 65 (57)% of the total order intake.

Within the focus markets, the Nordics reported a growth of 37% for the last quarter, thus ending the year with a 35% annual growth rate. This was attributed mainly to the continuous scaling of sales and marketing activities through an expanded channel partner network. Additionally, a number of individual, significant customer orders further fuelled the growth. The Nordics is the largest market for Clavister, with 45% of the total order intake during 2018.

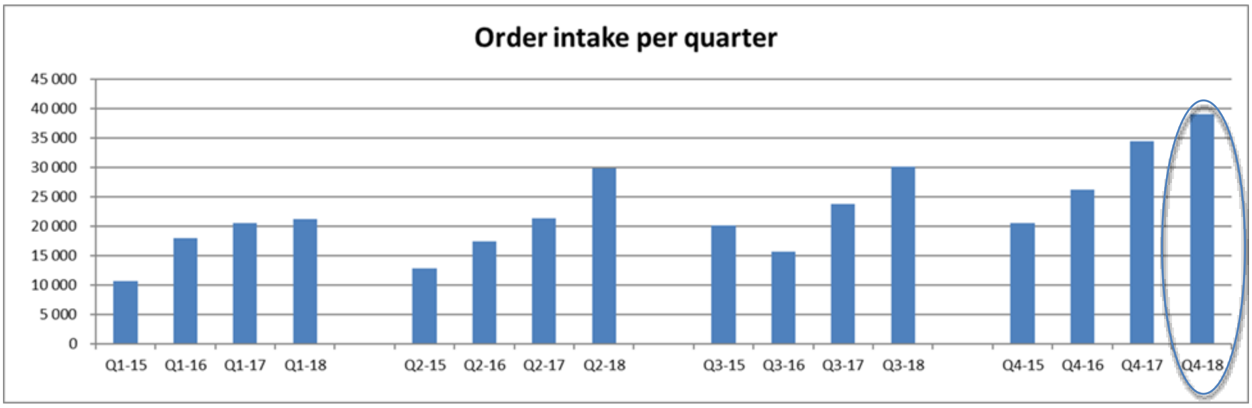
The DACH region demonstrated a significant fourth quarter growth with 47%, which summed up the full year growth at 62%. This places the DACH region as Clavister's second largest market after the Nordics, with a 13% share of Clavister's total order intake.

Japan reported a 3% annual growth. As sales activities will be scaled in the same way as within the other focus markets, Clavister assesses that the market position will be strengthened also in the Japanese market.

The "Rest of the World" order intake represents sales through centrally managed channel partners and continued to grow, both during the quarter and during the year. Positive impact is seen from the systematic build-up and enablement of the global channel partners, and it is expected that those partners will continue support an accelerated growth over time.
"Rest of the World" represented an unchanged 19% of Clavister's total order intake during 2018.

The order intake from the Communication Service Provider (CSP) vertical came in lower in 2018 versus the previous year. Actions have been taken to rectify this during the course of the year. Clavister has nonetheless successfully won close to 20 mobile and broadband operator customers worldwide, which would imply a substantial future order intake from this vertical.

The chart below shows Clavister's quarterly order intake for the last four full years.



Quarterly order intake from Q1 2015 – Q4 2018 (TSEK)

Revenues and Gross Profits

The implementation of the IFRS 15 standard in 2018 has affected the quarterly revenues, as well as other income statement ratios, by -6.3 MSEK. The corresponding 2017 figures have not been retroactively restated in 2018, following the IFRS 15 simplified implementation. Starting with first quarter 2019, both the actual outcome and the corresponding 2018 figures will be fully comparable - as both data points will then be recognized according to the IFRS 15 standard.

Total accounted for Group revenues for the quarter amounted to 31.1 (34.4) MSEK. Adjusted for IFRS 15 the revenues for the quarter would hence have been 37.4 (34.4) MSEK- thus a directly comparable figure with the corresponding quarter last year.

The gross margin for the fourth quarter amounted to 71 (77) %. Gross margin excluding IFRS 15 impact would have amounted to 76 %. The remaining difference in gross margin (1 p.p.) between the years is due to a slightly different product mix between the quarters. For the full year 2018 the recorded IFRS 15 gross margin amounted to 76% (77%). Excluding IFRS 15 impact, the gross margin would have amounted to 78%.

The Group's gross profit for the quarter amounted to 22.1 (26.6) MSEK. This key metric was also affected by IFRS 15, as Cost of Goods Sold (COGS) is immediately and fully recognized as cost in the income statement.

In order to simplify the comparison for key metrics between the years, without impact from the implemented IFRS standards in 2018, the below table shows both reported and adjusted key metrics for the quarter and for the year.

	Q4 2018		Full year 2018	
(Amounts in MSEK)	**Reported**	**IFRS Adjusted***	**Reported**	**IFRS Adjusted***
Revenues	31.1 (34.4)	37.4 (34.4)	111.5 (100.2)	120.3 (100.2)
Gross Profit	22.1 (26.6)	28.4 (26.6)	85.1 (77.5)	93.9 (77.5)
Gross Margin (%)	71 (77) %	76 (77) %	76 (77) %	78 (77) %
EBITDA	-8.8 (-10.9)	-8.7 (-10.9)	-54.1 (-53.7)	-51.5 (-53.7)

*) Adjusted for the IFRS 15 and IFRS 16 impact on the 2018 numbers
(prior year's numbers are not affeted and hence not restaded).

Reported revenues from the Nordic region amounted to 14.8 (15.6) MSEK.
For the DACH region, the reported revenues amounted to 4.3 (3.5) MSEK.

Asia in total generated revenues amounting to 3.5 (5.9) MSEK, a decrease of 40% between the years. The decrease during the quarter is primarily due to decreasing sales in China.
Revenues from global key accounts and "Rest of the World" amounted to 6.8 (7.6) MSEK.
Revenues from the Communication Service Provider Segment amounted to 1.7 (1.7) MSEK.

Costs and Operating Result after Depreciation/Amortization

Operating expenses amounted to 42.5 (43.6) MSEK. During the fourth quarter of the year, the IFRS 16 standard was implemented with retroactive effect from January 1, 2018. As a consequence, the operating lease expenses (mainly in the form of office rentals) were reduced by 6.2 MSEK during the quarter. The corresponding 2017 figures have however not been restated - in line with the simplified implementation model approach.

The individually largest part of the operating expenses is personnel expenses, which during the quarter amounted to 37.7 (30.8) MSEK. The cost increase is due to recruitments that have been carried out during the year, mainly within Sales, Marketing and Product Management.

Other external costs, consist mainly of costs for facility, leasing, internal IT, marketing and external consultants. During the quarter, other external costs amounted to 4.8 (12.8) MSEK, a decrease of 8.0 MSEK. The implementation of IFRS 16 reduced other external costs by 6.2 MSEK, but at the same time increased depreciation and interest. The cost for external consultants was further reduced by approximately 30% compared to prior year's last quarter.

Depreciation of tangible assets amounted to 0.2 (0.4) MSEK during the fourth quarter, and amortization of intangible assets amounted to 13.2 (7.4) MSEK, mainly attributable to amortization of previous capitalizations, which are amortized evenly over 60 months.
Amortization for premises is also included for the quarter due to the introduction of IFRS 16 by 5.4 MSEK.

Result after Taxes

Interest expenses for the period have had no cash impact on the Group's liquidity.
The financial net amounted to -7.4 (-2.4) MSEK during the quarter. In connection with the EIB and Tagehus financing, the lenders have been granted warrants. The costs for the warrants will be amortized over the loan period and have affected the financial net for the quarter by - 3.2 (0) MSEK. Foreign exchange fluctuations in the Euro/SEK ratio had a negative impact of 0.3 (0) MSEK, due to the EIB loan taken in Euros. The remaining financial net consists mainly of interest costs related to the EIB and Tagehus loans.

Prior years' build-up of the accrued tax benefit was stopped from the 1st of January 2018. This balance sheet item amounted 76.8 (81.9) MSEK per year-end. During 2018, this asset was written down by approximately 5 MSEK, attributable to the decided decrease of the Swedish corporate income tax level from 2019. During 2017 the same asset was instead appreciated over the income statement by 17 MSEK. Between the two comparable years the accounted difference in tax cost hence amounts to 22 MSEK, with disadvantage to 2018.

Investments and Capitalized Development Costs

During the fourth quarter capitalized expenditures amounted to 11.6 (6.1). The main driver behind the relatively high capitalization level during the quarter was a number of bigger product upgrades.
During the fourth quarter, investments in tangible assets amounted to 1.0 (0) MSEK.

Cash and Cash Equivalents, Financing and Financial Position

Cash holdings at the end of the year amounted to 82.2 (26.5) MSEK.
During the quarter, the Group drew its second tranche of funding from the European Investment Bank, amounting to 51.7 MSEK (5 MEUR).

Cash flow from operating activities during the fourth quarter amounted to -6.7 (-23,1) MSEK.
Cash flow from investment activities amounted to -11.6 (-48,6) MSEK.
Cash flow from financing activities amounted to 53.0 (66.9) MSEK.

The net debt by the end of the period amounted to -156.1 (-29.5) MSEK. The increased debt between the years is fully attributable to the two tranches drawn from the EIB loan facility during 2018.

Impairment Testing

Impairment tests during the year have not resulted in any group external adjustments.
The Parent company's internal value of shares in the subsidiary Clavister AB has been adjusted downwards by 98 MSEK in connection with impairment testing, based on the year-end market capitalization.
The Parent company's equity value per year-end amounts to 456 MSEK.

Market

For market information, see our latest annual report on the company's website: www.clavister.com.

Personnel and Organization

As per year-end, the number of full-time equivalents (FTE) within the group amounted to 176 (155).
Apart from own employees, Clavister also uses external consultants, in total 7 (11) FTEs.
The total workforce as per December 31 hence amounted to 183 (166).

Accounting Policies

The consolidated financial statements have been prepared in accordance with the International Financial Reporting Standards (IFRS), as issued by the International Accounting Standards Board (IASB) and interpretations of the IFRS Interpretations Committee (IFRS IC) as adopted by European Union (EU).
This report has been prepared in accordance with IAS 34, Interim Financial Reporting, ÅRL (the Swedish Annual Accounts Act) and RFR 2, Accounting for legal entities, issued by the Swedish Financial Reporting Board.

During 2018, two IFRS standards with material implications on Clavister's group statements have been implemented;

IFRS 15 Revenue from Contracts with Customers
The revenue recognition standard IFRS 15 was implemented by the Group from January 1, 2018 and will initially (primarily during the years 2018-2020) have a negative impact on the company's revenue accounting, compared to previous accounting recognition rules. This is because the support and maintenance components from a new order in 2018 will be accounted for in the balance sheet, then evenly allocated to the income statement as recognized revenues over the contractual period. Before IFRS 15, Clavister recognized both its license and support and maintenance revenues immediately when the order was won. Transitional rules over to IFRS 15 specify that only the previous year's revenues shall be retroactively revalued. This means that the company in 2018 can recognize revenues from some of the support- and maintenance revenues won in 2017, but have to, at the same time, defer support- and maintenance revenues from orders won in 2018 and recognize them future contractual periods. This negative effect from the IFRS 15 implementation is partly offset by the fact that parts of future periods' revenues will already be won and certain to future periods' income statements. For the full year of 2018 the net negative revenue impact from implementing the IFRS 15 revenue recognition method amounted to 8.8 MSEK, but at the same time the balance sheet value of accrued revenues per year-end amounted to 34.0 MSEK, which eventually will be recognized as revenues during the coming years.

IFRS 16 Leasing

IFRS 16 is applied from January 1, 2018, using the simplified implementation method. The simplified method implies that only remaining rental periods will be taken into account while transferring to the new standard, the previous year's figures are not restated and contracts with fewer than 12 remaining months do not have to be considered.

According to the IFRS 16 standard, the lessee shall, as a general rule, report the leased asset in the balance sheet. Depreciation of the asset is then recognized in the income statement. The leasing fee is to be divided into interest payments and amortization. Clavister's 2018 income statement was affected by this standard mainly through the treatment of the office rentals in Örnsköldsvik, Umeå and Stockholm. Clavister's rental costs for 2018 decreased by 6.2 MSEK as a consequence, while at the same time Clavister's cost for amortization and interest rose by 6,8 MSEK.

From January 1, 2018 Clavister also apply IFRS 9 Financial Instruments. The implementation of this standard has however not had any material impact on the Group's accounting position as per December 31, 2018.

Apart from what has been note above, the same accounting principles and methods of computation are followed in the interim financial statements, as compared with the most recent annual financial statements.

Disputes and Litigations

There are no known or ongoing litigation cases or legal proceedings in which Clavister is involved.

Transactions with Related Parties

No significant business transactions between related parties and Clavister have occurred within the group during the reporting period.

Risks and Uncertainties

The company refers to the Annual Report and the website www.clavister.com/investor-relations/financial-documents/ where a more extensive summary is made of the risks and uncertainties in the business that could significantly affect the results and share performance.

Material Post-closing events

Nothing to report.

Upcoming reporting days

Clavister intends to distribute financial reports on the dates below.

- Interim report January - March 2019 — May 22, 2019
- Interim Report April - June 2019 — August 28, 2019
- Interim Report July – September 2019 — November 20, 2019
- Interim Report October –December 2019 — February 20, 2020

The Annual General Meeting for Clavister Holding AB (publ.) will be held in Clavister's office at Sjögatan 6, Örnsköldsvik, on May 14, 2019 at 13:00 CET. The Annual Report 2018 will be published no later than three weeks before the Annual General Meeting.

Financial reports, press releases, and other business information is available from the date of publication on Clavister's website www.clavister.com

Any forward-looking statements in this report are based on the Company’s best assessment at the time of the report.

Clavister makes no forecasts.

The President and CEO ensure that the interim report gives a true and fair view of the Group's and the Parent Company's business, position and results and describes significant risks and uncertainties faced by the company and the companies included in the Group.

John Vestberg
President and CEO

This quarterly report has not been subject to special review by the Company’s auditor.

Condensed Consolidated Income Statement and Statement of Total Income for the Group

Income statement (TSEK)	**Oct - Dec 2018**	**Oct - Dec 2017**	**Jan-Dec 2018**	**Jan-Dec 2017 ***
Revenue	31 114	34 415	111 545	100 206
COGS	-9 039	-7 820	-26 439	-22 694
Gross profit	**22 075**	**26 595**	**85 106**	**77 512**
Gross margin, %	*71%*	*77%*	*76%*	*77%*
Cap. Dev. Expenses	11 631	6 132	39 573	23 603
Staff costs	-37 650	-30 773	-132 150	-109 893
Other external costs	-4 850	-12 827	-46 639	-44 894
EBITDA	**-8 794**	**-10 873**	**-54 110**	**-53 672**
Depreciation and impairment loss	-229	-445	-1 103	-870
Amortization and impairment loss	-13 239	-7 361	-34 732	-22 367
EBIT	**-22 262**	**-18 679**	**-89 945**	**-76 909**
Financial items	-7 396	-2 379	-27 522	-6 732
Result after financial items	**-29 658**	**-21 058**	**-117 467**	**-83 641**
Taxes	679	3 628	-4 552	17 249
Net profit - loss	**-28 979**	**-17 430**	**-122 019**	**-66 392**
Average number of shares before dilution	*23 562 050*	*23 228 717*	*23 562 050*	*23 154 587*
Average number of shares after dilution	*31 631 875*	*27 741 329*	*31 238 524*	*26 226 359*
Earnings per share before dilution, SEK	*-1,23*	*-0,75*	*-5,18*	*-2,87*
Earnings per share after dilution, SEK	*-1,23*	*-0,75*	*-5,18*	*-2,87*
Net profit relating to				
Shareholders of the Parent Company	**-28 979**	**-17 430**	**-122 019**	**-66 392**
Total results of the Group:				
Net profit (loss) end of the period	-28 979	-17 430	-122 019	-66 392
Other profit	65	70	-994	-135
Net profit (loss)	**-28 914**	**-17 360**	**-123 013**	**-66 527**

** Comparative figures are according to the adopted Annual Accounts of 2017*

Condensed Consolidated Balance Sheet for the Group

Balance sheet (TSEK)	2018-12-31	2017-12-31 **
Assets		
Capitalized development costs	66 277	56 013
Goodwill	52 569	52 569
Program rights	0	63
Right of use assets ***	24 208	0
Tangible assets	2 738	1 634
Deferred tax asset	76 771	81 871
Other long-term receivables *	31 337	41 409
Inventories	5 462	8 056
Current receivables *	44 230	34 003
Cash and bank balances	82 179	26 492
Total assets	**385 770**	**302 110**
Equity and liabilities		
Equity *	66 789	209 728
Provisions	1 302	1 791
Long-term liabilities ***	238 289	56 016
Current liabilities	79 390	34 575
Total equity and liabilities	**385 770**	**302 110**

** The lenders, EIB and Tagehus, have been given warrants as part of their respective funding agreements. The interest have been accrued over the loan period. During the current quarter, the interest cost from these loans amounted to 3.2 MSEK, while the equity rose by 54.8 MSEK.*

*** Comparative figures are according to the adopted Annual Accounts of 2017*

**** The group applies IFRS 16 Leases as of 1 January 2018.*
The Group recognises leasing liabilities of app. 24.8 MSEK (after adjustment for prepayment of leases recognised on 31 December 2018), as well as right of use assets app. 24.2 MSEK.
For further information, see Accounting Policies, IFRS 16 Leasing.

Note Pledged assets		
Mortgage	76 188	50 000
Cash and cash equivalent	853	11 457
Sum	**77 042**	**61 457**

Note Contingent liabilities		
Contingent liabilities	0	0
Sum	**0**	**0**

Condensed Consolidated **Cash Flow Statements** for the Group

Cash flow analysis (TSEK)	**Oct-Dec 2018**	**Oct-Dec 2017**	**Jan - Dec 2018**	**Jan - Dec 2017 ***
Profit (loss) after financial items	-29 658	-21 058	-117 468	-83 641
Adjustments for non-cash items, etc.	13 778	8 755	36 146	24 189
Paid taxes	-864	89	-2 768	-757
Cash flow from operating activities before working capital change	**-16 744**	**-12 214**	**-84 090**	**-60 209**
Changes in inventories	2 849	-1 233	2 594	-1 839
Changes in operating receivables	-1 179	-14 491	124	-1 089
Changes in operating liabilities	8 342	4 856	14 587	-14 379
Cash flow from operating activities	**-6 732**	**-23 082**	**-66 785**	**-77 515**
Cash flow from investing activities	**-11 630**	**-48 617**	**-39 572**	**-66 088**
Cash flow from financing activities	**53 030**	**66 906**	**162 045**	**94 784**
Cash flow	**34 668**	**-4 793**	**55 688**	**-48 819**
Cash, beginning of period	47 511	31 285	26 492	75 311
Cash, end of period	**82 179**	**26 492**	**82 179**	**26 492**

Condensed Consolidated Changes in Equity for the Group

Equity (TSEK)	**Oct - Dec 2018**	**Oct - Dec 2017**	**Jan - Dec 2018**	**Jan - Dec 2017 ***
Equity, beginning of period	95 702	172 404	209 727	208 378
Cash issue	0	10 030	0	14 478
Issue expenses	0	-345	0	-345
Non-registered issue	0	-10 353	0	-4 478
Non-registered issue	0	939	104	939
Share-based compensation	0	54 413	625	54 413
Holdings of own shares	0	0	4 445	0
Equity component at convertible loan	0	0	0	2 870
Deferred revenues from 2017, due to IFRS 15	0	0	-25 100	0
Other total income for the period	65	70	-994	-135
Result for the period	-28 979	-17 430	-122 019	-66 392
Equity, end of period	**66 789**	**209 728**	**66 789**	**209 728**

** Comparative figures are according to the adopted Annual Accounts of 2017*

Consolidated Key Data and Figures for the Group

Key data and figures	Oct - Dec 2018	Oct - Dec 2017	Jan - Dec 2018	Jan - Dec 2017
Operating revenues (TSEK)	31 114	34 415	111 545	100 206
Gross profit (TSEK)	22 075	26 595	85 106	77 512
Gross margin (%)	71%	77%	76%	77%
EBITDA (TSEK)	-8 794	-10 873	-54 110	-53 672
Operating profit (TSEK)	-22 262	-18 679	-89 945	-76 909
Net profit (loss) (TSEK)	-28 979	-17 430	-122 019	-66 392
Earnings per share (SEK) before dilution	-1,23	-0,75	-5,18	-2,87
Earnings per share (SEK) after dilution	-1,23	-0,75	-5,18	-2,87
Price per earnings (SEK)	N/A	N/A	-2,92	-8,34
Equity per share	2,83	8,90	2,83	8,90
Number of shares before dilution at the end of the period	23 562 050	23 562 050	23 562 050	23 562 050
Number of shares after dilution at the end of the period	31 631 875	30 845 172	31 631 875	30 845 172
Average number of shares before dilution	23 562 050	23 228 717	23 562 050	23 154 587
Average number of shares after dilution	31 631 875	27 741 329	31 238 524	26 226 359
Number of employees at the end of period	176	155	176	155
Average number of employees	178	156	162	149
Number of employees and external resources at end of period	183	163	183	163
Equity/assets ratio (%)	17%	69%	17%	69%
Quick ratio (%)	159%	175%	159%	175%
Net debt (-), Net cash (+) (TSEK)	-156 110	-29 524	-156 110	-29 524

Segment Reporting

A business segment is a part of the Group which operates independently and can generate revenue and incur costs and for which there is separate and individual financial information available.

From 2019, the Group will not report the separate business segments as presented below. The reason for this being an altered Management approach according to IFRS 8. From 2019 management will instead review the Group's business performance from an order intake perspective, totally and broken down into separate markets, in combination with a total and functional cost base breakdown, following the above structure.

(TSEK)	Enterprise		Communication Service Providers		Group-wide/ elimination				Total Group	
Period Oct - Dec	**2018**	**2017**	**2018**	**2017**	**2018**		**2017**		**2018**	**2017**
Revenue										
External revenue	29 398	32 701	1 716	1 714	0	0	0	0	31 114	34 415
Internal revenue	0	0	0	0	6 302	-6 302	2 938	-2 938	0	0
Other income	0	0	0	0	0	0	0	0	0	0
Total revenue	**29 398**	**32 701**	**1 716**	**1 714**	**6 302**	**-6 302**	**2 938**	**-2 938**	**31 114**	**34 415**
Operating profit (loss)	-13 357	-11 207	-8 905	-7 472	0	0	0	0	-22 262	-18 679
Other information										
Operational assets	231 462	181 266	154 308	120 844	0	0	0	0	385 770	302 110
Operational liabilities	47 634	20 745	31 756	13 830	0	0	0	0	79 390	34 575
Investments	4 372	1 620	7 259	4 512	0	0	0	0	11 631	6 132
Depreciation and Amortizations	9 508	6 184	3 731	1 177	0	0	0	0	13 239	7 361
Goodwill	52 569	52 569	0	0	0	0	0	0	52 569	52 569

For more information and description about operating segments, see the Annual report at www.clavister.com

Order Intake

Order intake being the sum of all valid customer orders booked and invoiced within the accounting period. The order intake for the quarter and for the year has been described in detail earlier in this report.

Summary of Order Intake (TSEK)	Oct - Dec 2018	Oct - Dec 2017	Oct - Dec Variance (%)	Jan - Dec 2018	Jan - Dec 2017	Jan - Dec Variance (%)
Focus Markets:						
Nordics	21 391	15 566	37%	54 547	40 371	35%
DACH	5 055	3 450	47%	15 034	9 264	62%
Japan	902	1 151	neg.	7 959	7 729	3%
Other Markets:						
Italy	1 261	2 945	neg.	3 097	4 486	neg.
China and South East Asia	3 602	4 775	neg.	10 605	11 774	neg.
Rest of the World	5 709	4 813	19%	22 964	19 694	17%
Communication Service Providers	1 101	1 714	neg.	5 983	6 887	neg.
Total Order Intake	**39 021**	**34 414**	**13%**	**120 189**	**100 206**	**20%**

Share Capital

The company's share capital amounts to 2,356,205 SEK, with a par value of 0.1 SEK per share.

Shareholders and Shares

Clavister Holding's shares are listed on Nasdaq First North. There is only one type of share in existence. Each share represents one vote at the General Meeting. The number of shareholders per end of December amounted to 5,463. The number of registered shares as per December 31 were 23,562,050.

The 10 largest shareholders	**Number of shares 2018-12-31**	**% of total number**
Försäkringsaktiebolaget, Avanza Pension	2 580 882	11,0%
Ålandsbanken ABP, Bank of Åland Ltd	1 259 944	5,3%
Danica Pension	1 103 163	4,6%
Clearstream Banking	1 051 433	4,4%
RGG Adm-Gruppen AB	960 000	4,1%
Nordnet Pensionsförsäkring AB	862 248	3,7%
Fondita Nordic Micro Cap SR	753 000	3,2%
AMF Aktiefond Småbolag	531 060	2,3%
Stenberg, Vidar	507 492	2,2%
Goldman Sachs International	486 764	2,1%
Other Shareholders	13 466 064	57,1%
Total shares registered under the Companies Registration Office	**23 562 050**	**100,0%**

Events	**Number**	**Date**
Opening number of shares	**23 562 050**	**2018-01-01**
Closing number of shares	**23 562 050**	**2018-12-31**
In additional, new share issues in 2016-2038, due to warrants and convertibel loan	8 069 825	
Number of shares after full dilution	**31 631 875**	

Share Related Programs (warrants) and Convertible loan

Warrants

There are five current incentive programs addressed to key employees, totally 1 725 800 warrants. Pricing is based on the Black & Scholes option-pricing model. Payment of the warrant options has been made in accordance with the extrapolated price according to the Black & Scholes model and has therefore not affected the Group's Income statement by any charges.

There are additionally five warrant programs linked to loan financing, of which a total of 4,312,608 warrants mature in 2020, 19,801 warrants mature in 2026 and 1,770,079 warrants in 2037, and an additional program was added with a total amount of warrants of 36,703 for the EIB, with maturity date in 2038. The total numbers of warrants linked to financing amounts to 6,139,191.

Holders of warrants will be entitled to subscribe for one new share in the company for each warrant. The number of warrants issued amounts to a total of 7,864,991 warrants.

For further info, see www.clavister.com/investor-relations.

Clavister considers it a positive undertaking to offer warrants in order to foster commitment, interest and loyalty among warrant holders, something that is beneficial to the company.

Warrants	Number issued	Redeemed/ Due	Open	Share Price, SEK
TO 2016-2026	19 801	0	19 801	0,1
TO 2016 - 2019-06-30	530 800	0	530 800	72
TO 2017 - 2020-02-28	70 000	0	70 000	72
TO 2017 - 2020-02-28	75 000	0	75 000	79
TO 2017 - 2020 (Serie 1)	2 500 000	0	2 500 000	20
TO 2017 - 2020 (Serie 1)	562 608	0	562 608	20
TO 2017 - 2020 (Serie 2)	1 250 000	0	1 250 000	0,1
TO 2017 - 2037 (Serie 3)	1 770 079	0	1 770 079	0,1
TO 2017 - 2020-06-30	300 000	0	300 000	30
TO 2018 - 2038-04-30	36 703	0	36 703	0,1
TO 2018 - 2021-05-31	750 000	0	750 000	0,1
	7 864 991	**0**	**7 864 991**	

Convertible loan

Norrlandsfonden currently has a convertible debenture of 10 MSEK. In case of conversion, approximately 204,834 shares in Clavister Holding AB will be added and the conversion price amounts to 48.82 SEK. The maturity date of the convertible is in 2022. The interest rate is based on STIBOR 90. If there is still a negative interest rate, no interest payment will be paid to Norrlandsfonden.

Convertible loan	Number issued	Redeemed/ Due	Open	Share Price, SEK
Norrlandsfonden 2022-05-31	204 834	0	204 834	48,82
	204 834	**0**	**204 834**	

Condensed Parent Company Income Statement

Income statement (TSEK)	Oct - Dec 2018	Oct - Dec 2017	Jan - Dec 2018	Jan - Dec 2017 *
Net sales	3 900	1 500	15 600	6 000
Staff costs	-1 870	-426	-8 601	-3 537
Other external costs	-1 910	-2 301	-10 408	-4 870
EBIT	**120**	**-1 227**	**-3 409**	**-2 407**
	-98 000	**0**	-98 000	**0**
Financial items	-2 012	-2 103	-8 136	-2 676
Result after financial items	**-99 892**	**-3 330**	**-109 545**	**-5 083**
Taxes	110	378	93	378
Net result	**-99 782**	**-2 952**	**-109 452**	**-4 705**

Condensed Parent Company Balance Sheet

Balance sheet (TSEK)	2018-12-31	2017-12-31 *
Assets		
Shares in group companies	513 295	578 217
Receivables from group companies	1 539	19 845
Long-term receivables	3 816	8 255
Deferred tax asset	361	268
Current receivables	5 174	4 917
Cash and bank balances	987	11 471
Total assets	**525 172**	**622 973**
Equity and liabilities		
Equity	456 496	565 203
Long-term liabilities	62 496	55 159
Current liabilities	6 180	2 611
Total equity and liabilities	**525 172**	**622 973**

** Comparative figures are according to the adopted Annual Accounts of 2017*

Note Pledged assets		
Mortgage	50 000	50 000
Cash and cash equivalent	86 353	116 802
Sum	**136 353**	**166 802**

Note Contingent liabilities		
Contingent liabilities	0	0
Sum	**0**	**0**

Definitions

Order intake	Sum of all legally completed customer orders within a given accounting period
Operation revenues	Net sales plus other income
Gross profit	Operating revenues minus cost of goods sold
Gross margin	Gross profit in relation to operating revenues
Operating costs	Personnel costs and Other external expenses
EBITDA	Earnings before interest, tax, depreciation and amortization
Operating profit	Operating revenues minus operating costs, after depreciation and amortization
Net profit/loss	Operating profit minus, financial items and taxes
Earnings per share (SEK) before dilution	Profit for the period divided by the average number of shares outstanding during the period, before dilution from options
Earnings per share (SEK) after dilution	Profit for the period divided by the average number of shares outstanding during the period, after dilution from options *According to IAS 33, earnings per share, profit after dilution shall be reported to the same amount as earnings per share before dilution*
Price-Earnings Ratio	Market value per Share divided by the earnings per Share, full year
Equity per share	Shareholders' equity divided by the number of shares outstanding at the end of the period
Number of shares before dilution at the end of the period	Number of shares outstanding before dilution from options, at the end of the period
Number of shares after dilution at the end of the period	Number of shares outstanding after dilution from options, at the end of the period
Average number of shares before dilution	Average number of shares during the period, before dilution from options
Average number of shares after dilution	Average number of shares during the period, after dilution from options
Number of employees at the end of period	The number of employees at the end of the period, defined as full-time equivalents
Average number of employees	The average number of employees during the period, defined as full-time equivalents
Number of employees and external resources at end of period	The number of employees and external resources such as dedicated persons with contracted suppliers and subcontractors at the end of the period, defined as full-time equivalents
Equity/assets ratio (Solidity)	Equity at the end of period as a percentage of total assets at the end of the period
Quick ratio	Current assets in relation to current liabilities
Net debt, Net cash	Cash equivalents minus interest-bearing short-term and long-term liabilities.

Contact information

Clavister Holding AB
Organization number: 556917-6612
Sjögatan 6 J
SE-891 60 Örnsköldsvik, Sweden

Håkan Mattisson, CFO
Telephone: +46 (0)660 29 92 00
E-mail: finance@clavister.com
www.clavister.com

Certified Advisor
FNCA Sweden AB
Telephone: +46 (0)8 5280 03 99
E-mail: info@fnca.se
www.fnca.se

Listed Shares
Symbol: CLAV
SIN-code: SE0005308558

Örnsköldsvik, February 21, 2019
Clavister Holding AB

Publication

This information is information that Clavister Holding AB is obliged to make public pursuant to the EU Market Abuse Regulation. The information was submitted for publication, through the agency of the contact person set out above, at 8:00 CET on February 21, 2019.